



OPS PRESENTATION



A WORD FROM OUR PLACEMENT AND REINSURANCE DIRECTOR

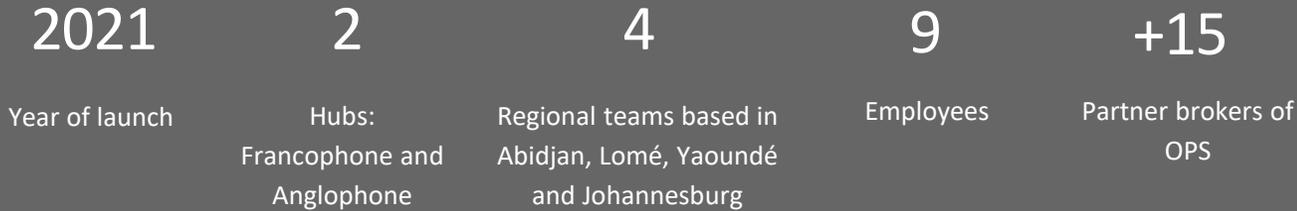
Reinsurance is essential to strengthen our customers' ability to absorb large risks. Thanks to our solid network of reinsurance partners and our advanced risk analysis model, we offer extensive coverage to secure insurance portfolios while guaranteeing their sustainability over time.

AYOUBA SEYDOU



OPS AT A GLANCE

OLEA Placement Services



+60 M€

Of premiums placed in 2024

+300

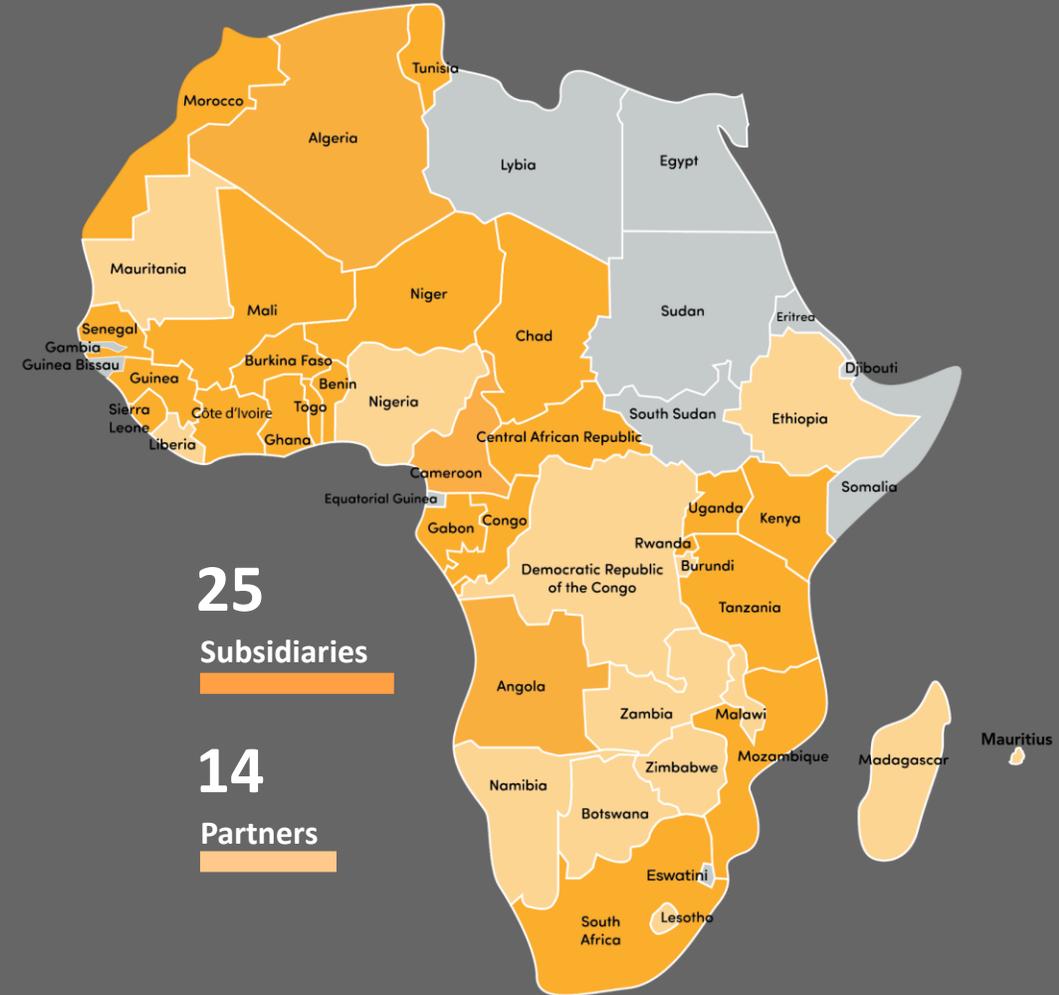
Managed accounts

25

OLEA Group subsidiaries

14

Partner brokers on the African continent



OLEA's mission is guided by 3 values:

INTEGRITY, PROXIMITY, INNOVATION

OLEA PLACEMENT SERVICES – OUR MISSION



PLACEMENTS STRUCTURING



- Implementation of a reinsurance scheme that complies with local legislation.
- Optimisation of reinsurance and retrocession schemes in order to obtain A rated securities.
- Support for foreign brokers in navigating changing legislation, local content, state reinsurers, etc.
- Creation of premium calculation sheets, taking into account deductions and fees negotiated for the various partners.



VALIDATION OF PARTNERS



- Placement and validation of the security list.
- Selection of local insurers in agreement with our internal and external stakeholders.
- Support for clients/partners in choosing insurers and reinsurers involved in reinsurance and retrocession placements.



COMMISSION NEGOTIATIONS



- Negotiate fees/commissions with the insurer, partner brokers and reinsurers to ensure optimum cost for the customer.



PAYMENTS MONITORING



- Follow-up on the issuance of contractual documents relating to the payment of reinsurance premiums and ensure compliance with payment deadlines.
- Monitoring of commission payments to foreign brokers/ partners.



CLAIMS MANAGEMENT



- Claims reporting to reinsurers.
- Monitoring the claims process.

OLEA INSURANCE SOLUTIONS

Whether our clients are businesses, individuals, specialty industries, reinsurance, placement, a company investing in Africa, or international brokers without a presence on the continent - **we help them manage risks effectively and efficiently on the African continent.**



Property &
Casualty



Motor & Motor
Fleets



Asset & Business
Interruption



Cyber



Political Violence &
Terrorism



Personal



Medical Insurance



Crime



Transport



Liability

OLEA SPECIALISED INDUSTRY SOLUTIONS

Providing expertise and market capacity, with locally based servicing capability, for both local and cross-border operations. This means we offer in-territory expertise, **which is especially relevant for companies that wish to expand into or have operations on the African continent.**



Mining



Manufacturing



Agriculture



Logistics &
Transportation



Construction
& Projects



Oil & Gas



Technology



Clinical Trial



Leisure &
Hospitality



Diamonds, Specie
& Collectables



Banking



Renewable
Energy



Aviation

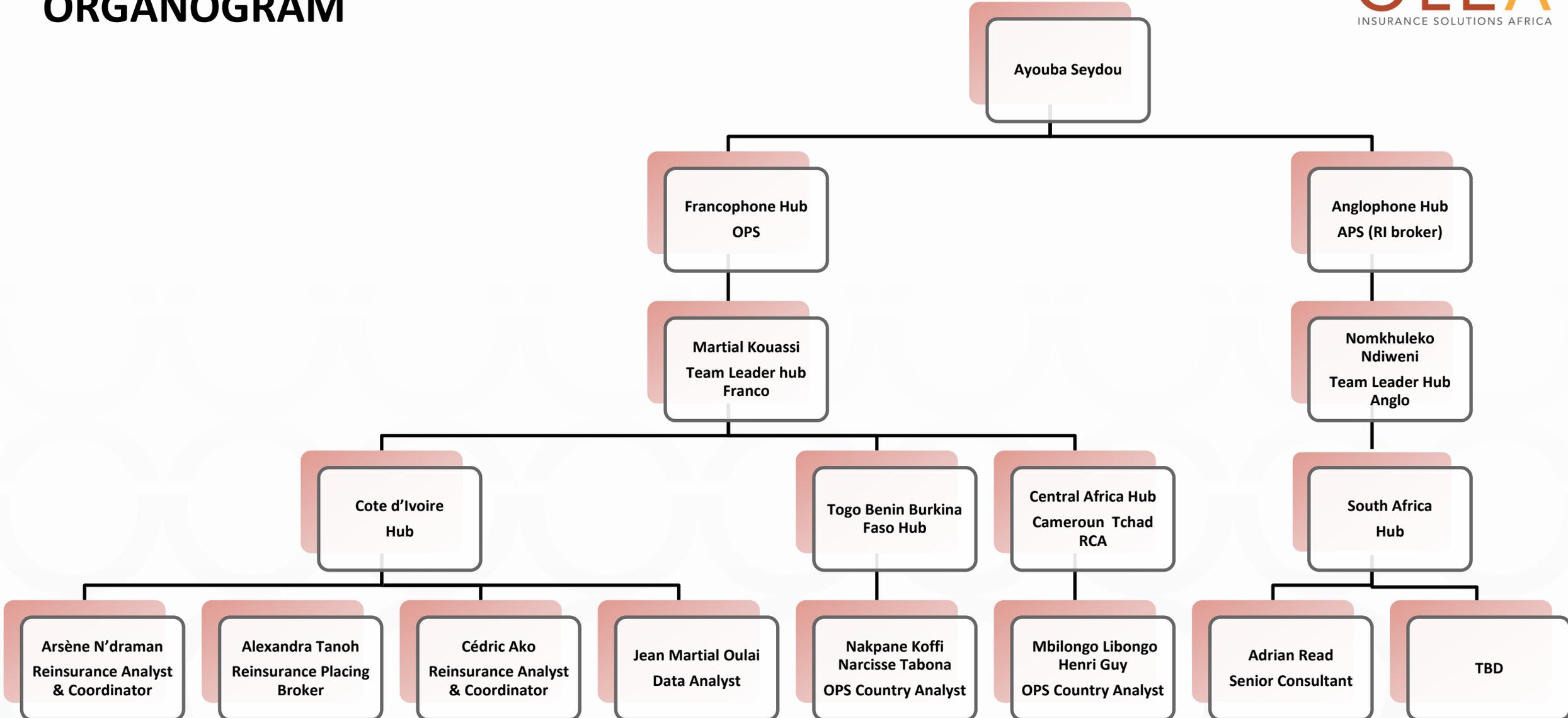


Third Party
Administrator

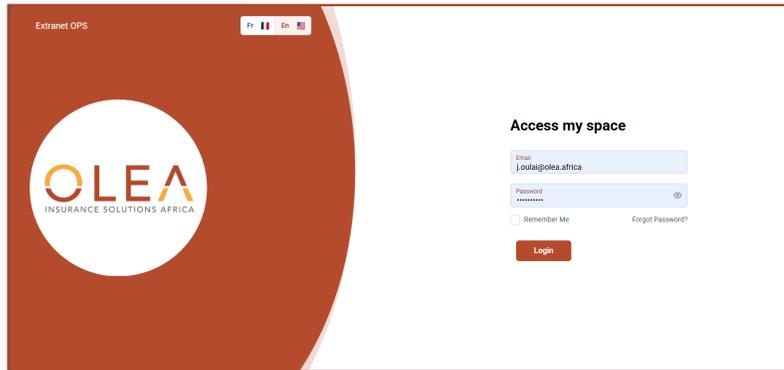


Bullion

ORGANOGRAM



OPS EXTRANET: A step towards the future



Pending Cases

Showing entries 1 to 10 of 45

ID	Amount	Description
3KDOVLI	XOF 4,020,095,460	Quoted Construction All Risks Insurance (CAR)
VMABEVOC	XOF 1,473,795,109	Quoted Construction All Risks Insurance (CAR)
IRYQMUMX	XOF 1,980,000,000	Quoted Decentral Liability Insurance

Affaires en cours

Showing entries 1 to 10 of 13

ID	Amount	Description
MDL 100,000.00	XOF 2,000,000.00	En attente Health
MDL 100,000.00	XOF 4,000,000.00	En attente Health
MDL 100,000.00	XOF 2,000,000.00	En attente Health
MDL 100,000.00	XOF 2,000,000.00	En attente Health
MDL 100,000.00	XOF 4,000,000.00	En attente Agriculture

Gestion des entreprises

Selectionnez un type X

Rechercher...

Ajouter un personnel d'affaires

Name	Address	Email	Phone
Gage Schultz	Address: 14 Cleary Crescent Email: gage@olea.africa.com Responsible: Gage Schultz Type (Code): 10-REINSURER Page: Broker		
Clara Norman	Address: 175 Bedford Parkway Email: clara@olea.africa.com Responsible: Clara Norman Type (Code): 10-REINSURER Page: Broker		
Yusuf Lucas	Address: 10 North Station Road Email: yusuf@olea.africa.com Responsible: Yusuf Norman Type (Code): 10-REINSURER Page: Broker		
Renee Singleton	Address: 425 Green Oak Lane Email: renee@olea.africa.com Responsible: Renee Frantz Type (Code): 10-REINSURER Page: Broker		
Regina Kane	Address: 441 North Oak Drive Email: regina@olea.africa.com Responsible: Regina Frantz Type (Code): PROF_COUNTY Page: Broker		
Isiah Clayton	Address: 24 East First Lane Email: isiah@olea.africa.com Responsible: Clayton Frantz Page: Broker		

Charger plus

EFFICIENCY, RELIABILITY, MODERNITY

EXTRANET CAPABILITIES

The Extranet is our main business tool. It enables us to monitor and manage all reinsurance business within the department. It is designed for three types of end users:

Extranet OPS

Fr En

OLEA
INSURANCE SOLUTIONS AFRICA

Access my space

Email
j.oulal@olea.africa

Password
.....

Remember Me [Forgot Password?](#)

Login

It is designed for three types of end users:

- 01** Reinsurance analysts, who use it to record and monitor the business they manage.
- 02** The Finance department, which is responsible for managing and monitoring reinsurance commissions.
- 03** The head of the reinsurance department oversees all activities using the dashboards and reports generated by the tool.

REINSURANCE PLAYERS

OLEA Sleeping broker via Reinsurance Brokers

Insutech Partners

International Reinsurers

Regional Reinsurers





#BeAFRICAchooseOLEA